



Company Presentation

August 2021

- **Overview**

- Activities
- Financials
- Annex

exceet Group SCA is a listed holding company pursuing an opportunistic investment approach without a defined investment strategy. The investment focus is on seizing attractive risk / reward profiles without restrictions regarding the asset class, structure or duration of such investments.

Currently the remaining operating entities are for sale.

exceet is currently evaluating various strategic options with regard to its future.

in EUR million	FY 2019	FY 2020	6M 2020	6M 2021
Net Sales	43.7	45.4	24.9	25.0
EBITDA	6.8	7.8	4.8	4.9
EBITDA Margin	15.6%	17.1%	19.4%	19.5%
CAPEX ¹⁾	5.2	6.7	2.9	(4.0)
Free Cash Flow	0.2	0.8	(0.7)	4.5
FTEs ²⁾	212	209	209	183

- 1) Net CAPEX including equipment purchased under finance lease agreements and sale of exceet Secure Solution GmbH in 2021
 2) Full Time Equivalent

Divestment closed in Q2/2021

- exceet Secure Solutions GmbH
- SPA signed at April, 29th 2021; transaction is based on a valuation of EUR 5.0 million cash-and-debt free

Divestment already decided for remaining operating entities

- GS Swiss PCB AG – structured sales process ongoing
- Lucom GmbH – sales process just started

- Overview
- **Activities**
- Financials
- Annex

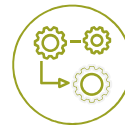
Current Activities – both for sale

Healthcare



Annual volume: about EUR 38 million

- **Healthcare** excels in manufacturing extremely reliable and highly miniaturized flex, rigid-flex and rigid printed circuit boards in small to medium volumes
- Unique capabilities in the production of miniaturised electronics
- Mostly customers in the medical end-markets (90%)
- High margin business with strong cash generation



Description

Software (including IoT)



Annual volume: about EUR 5 million

- **Software** activities are focused on secure solutions in the fields of IT security and the Internet of Things (IoT)
- Significant existing installed base and capabilities to partner with all relevant middleware and analytics providers
- Ongoing built-up of software and gateway based recurring revenue streams

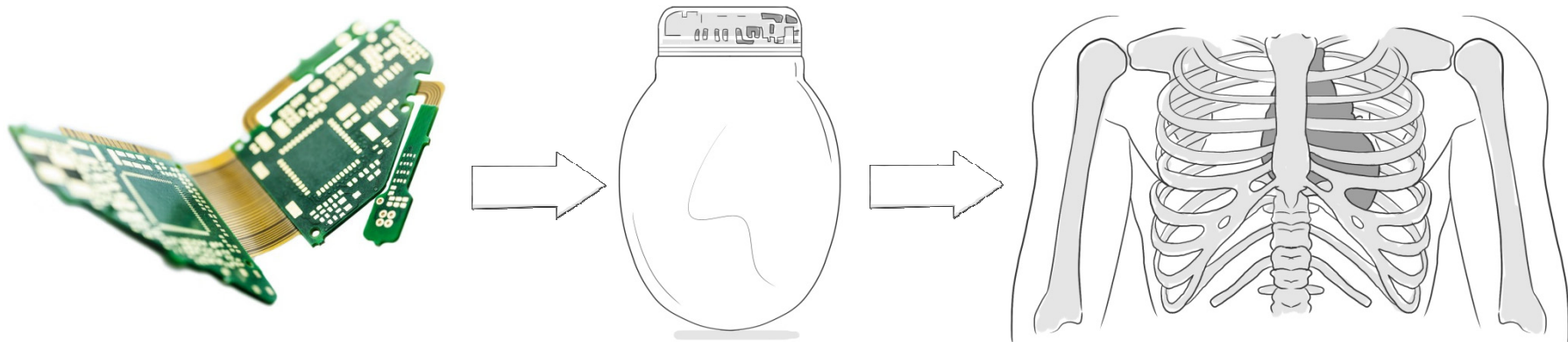


Development Plans

- ✓ Increased market penetration via enhanced focus on specific medical and industrial markets
- ✓ New markets
- ✓ Product portfolio extension with new advanced technologies (Ultra HDI)

- ✓ Increasing product portfolio by selling of accessories (antennas)
- ✓ Stabilizing customer base

Development & Production of highly miniaturized, extremely durable PCBs



4-Layer Rigid-Flex Board by exceet

Newest generation of Implantable Cardioverter Defibrillator

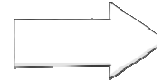
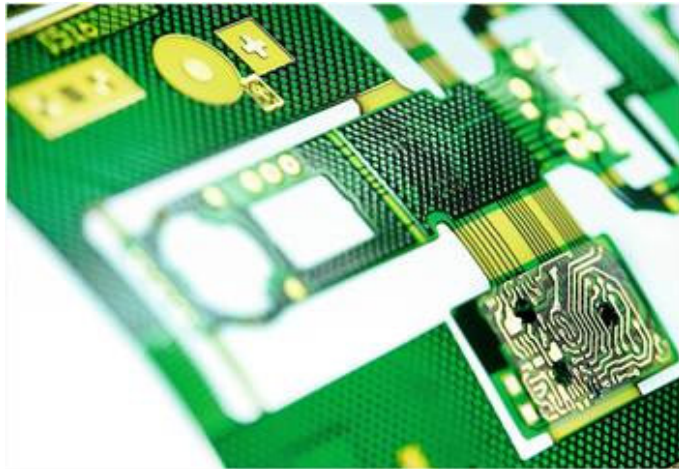
Description

- exceet provides the PCB for a subcutaneous Implantable Cardioverter Defibrillator
- Expected lifetime: 11+ years
- Size of the device: 29.5 cm³ and 9.9 mm thickness

Advantages for customers / users

- Remote patient management with weight scale, blood pressure sensors and respiratory rate trend
- Simplifies usage through ECG technology for at home monitoring of cardiac rhythms

Development & Production of highly miniaturized, extremely durable PCBs



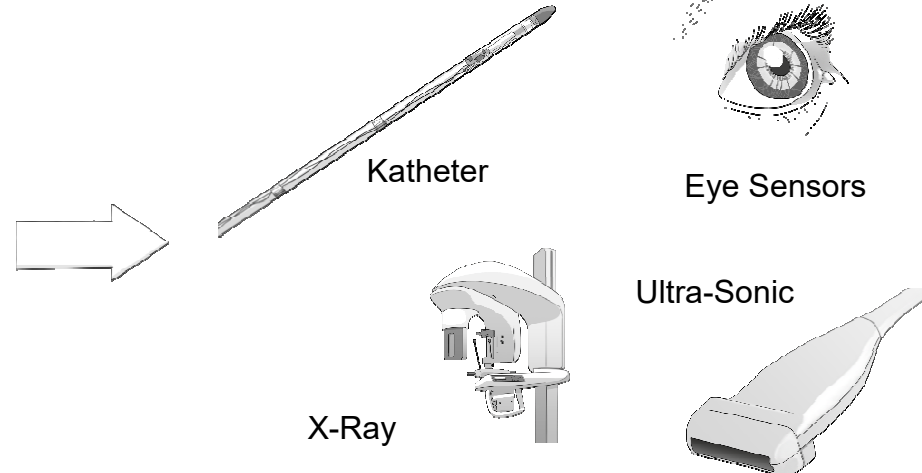
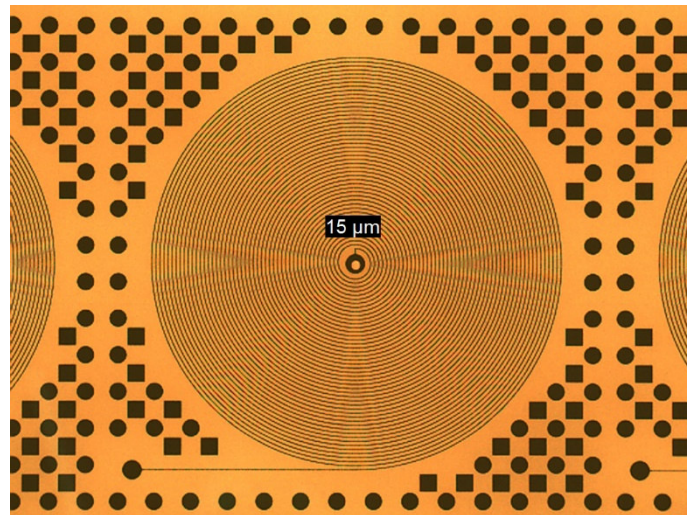
Description

- Printed circuit board (PCB) for implants
- Complex PCB structure
- Highly miniaturized
- High quality and longevity

Advantages for customers / users

- Can be used already in infancy - enables participation in social life and promotes the development of children
- Long-life cycle of over 70 years
- High wearing comfort

New market possibilities due to innovative technological progress

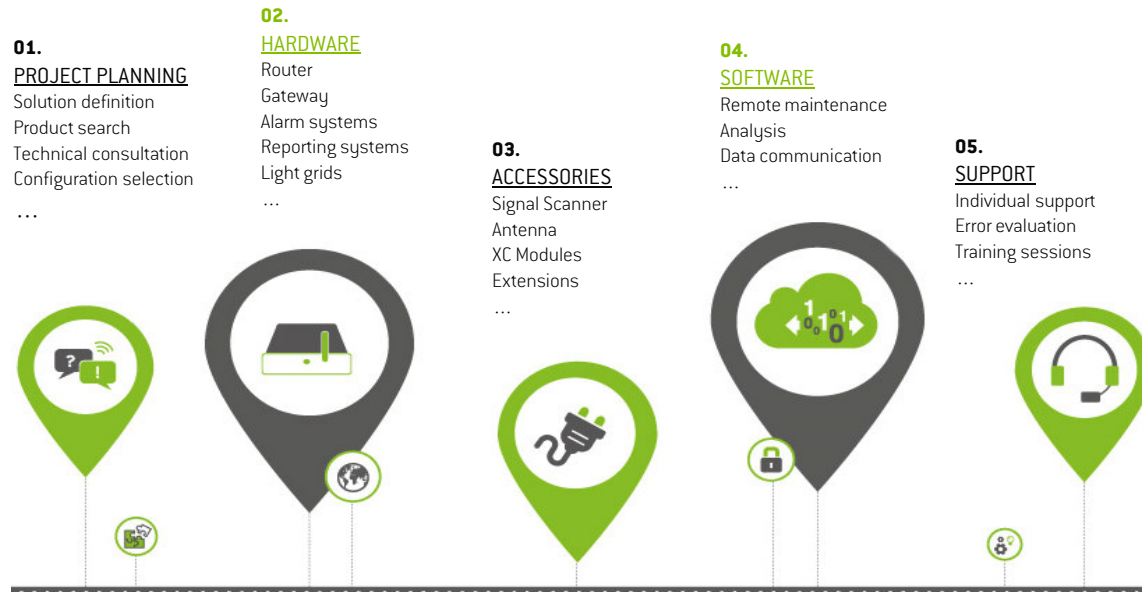


Description

- Very small features (line width and space down to 10μm/10μm and below)
- Precise copper traces with straight vertical flanks
- Ultra-thin substrates
- Flexible and rigid PCB's

Advantages for customers / users

- Higher resolution with better image allows better and easier diagnosis
- Smaller footprint allows a smaller form factor of the products (access to otherwise not accessible areas in the human body)



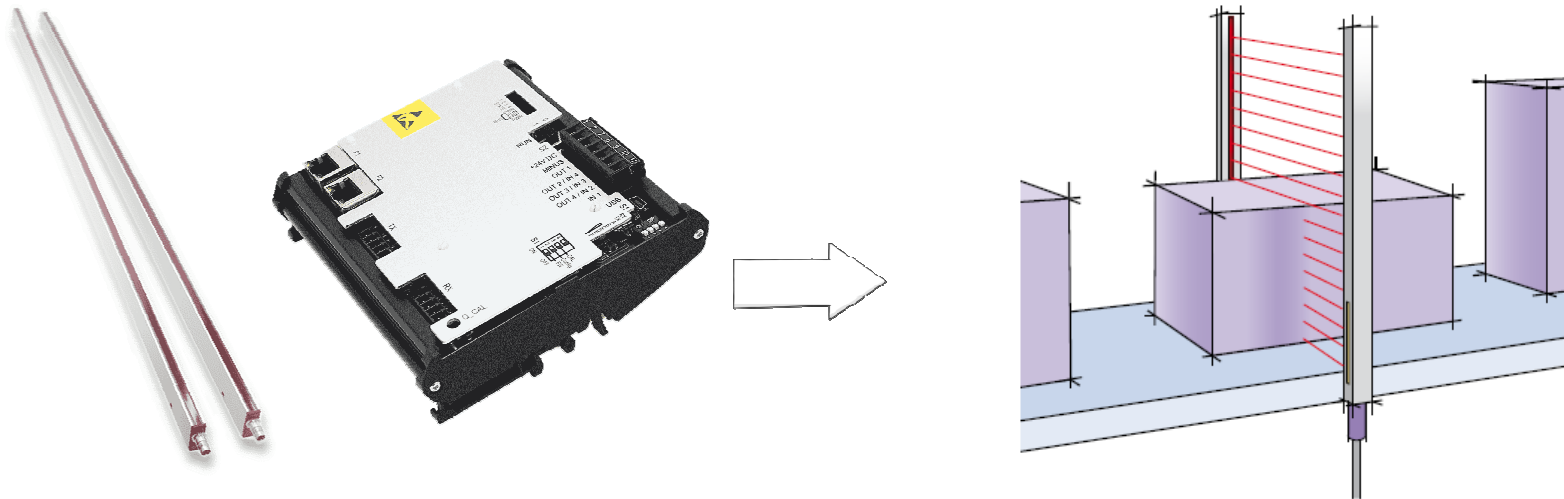
Description

- Transparent remote service
- Automatic configuration of devices
- Independent of country, technology and provider
- Additional functions at the charging pole
- Alerts

Advantages for customers / users

- Years of experience, excellent know-how and comprehensive support
- Full service right from the start. Smart IoT and M2M devices, software, light grids and safety products
- Long-life products with long-time maintenance

Contour monitoring for transport containers and boxes for one of the largest automotive suppliers in Europe



Description

- Light curtain system and analysis
- Contour check
- Height classification
- Data transmission from light curtain to control system

Advantages for customers / users

- Optimal and trouble-free transport monitoring
- Reduction of transportation costs
- Faster handling and picking times
- Automation of verification and control tasks

- Business Overview
- Activities
- **Financials**
- Annex

Financial Highlights

Net Sales

in EUR million	6M 2020	6M 2021	Δ%
Net Sales	24.9	25.0	0.4%
FX adjusted Growth Rate	6.4%	3.0%	
FX Impact	4.4%	(2.6%)	

Free Cash Flow

in EUR million	6M 2020	6M 2021
Free Cash Flow	(0.7)	4.5
Operational Cash Flow	2.2	0.5
Capex	2.9	(4.0)
Working Capital Movement	(1.4)	2.3

EBITDA

in EUR million	6M 2020	6M 2021	Δ%
EBITDA	4.8	4.9	-16.8%
EBITDA Margin	19.4%	19.5%	

Net Cash

in EUR million	FY 2020	6M 2021
Net Cash	13.6	17.1
Cash position	16.6	20.0

Segment Split

(in EUR 1'000)

Segment Information								
	Healthcare H1		Software (incl. IoT) H1		Corporate & Others H1		Group Consolidation H1	
(in EUR 1'000)	2021	2020	2021	2020	2021	2020	2021	2020
Net Sales	20,200	20,257	4,781	4,616	0	0	24,981	24,873
EBITDA <i>In % of Net Sales</i>	5,681 28.1%	5,918 29.2%	463 9.7%	(69) (1.5%)	(1,280)	(1,029)	4,864 19.5%	4,820 19.4%
Non current Assets <i>In % of Total Assets</i>	21,788 44.2%	20,528 43.6%	3,335 55.6%	6,753 49.4%	247 1.6%	100 0.7%	25,370 35.8%	27,381 36.4%
Current Assets <i>In % of Total Assets</i>	18,765 38.0%	15,312 32.5%	1,223 20.4%	3,376 24.7%	14,176 91.1%	12,047 83.4%	34,164 48.2%	30,735 40.9%
Non current Liabilities <i>In % of Total Assets</i>	4,823 9.8%	7,020 14.9%	480 8.0%	809 5.9%	18 0.1%	262 1.8%	5,321 7.5%	8,091 10.8%
Current Liabilities <i>In % of Total Assets</i>	3,945 8.0%	4,193 8.9%	960 16.0%	2,743 20.0%	1,118 7.2%	2,038 14.1%	6,023 8.5%	8,974 11.9%
Total Assets and Liabilities	49,321	47,053	5,998	13,681	15,559	14,447	70,878	75,181

- Overview
- Activities
- Financials
- **Annex**

Notified Shareholdings

Share Capital exceet Group SCA

Ordinary Shares (listed bearer shares ¹⁾)	20'073'695
Unlimited Share (registered share General Partner ²⁾)	1
Total shares exceet Group SCA	20'073'696

Issued Ordinary Shares

Ordinary Shares 20'073'695	100.0%
----------------------------	--------

Notified Shareholdings Ordinary Shares

White Elephant S.à r.l. and related parties (AOC)	72.3%
Other notified shareholdings:	
- Quaero Capital Funds	6.8%
- MISTRAL Medien AG	6.4%
- Roland Lienau (Member of the Supervisory Board)	0.3%

Free Float Ordinary Shares

14.2%

1) Listed at Frankfurt Stock Exchange, Prime Standard (free transferability)

2) exceet Management S.à r.l. (restricted transferability)

Consolidated Financials – as if no DCO

January – June 2021 & 2020

Income Statement		
(in EUR 1'000)	Jan. - Jun. 2021	Jan. - Jun. 2020
Revenue from contracts with customers	24,981	24,873
Cost of sales	(18,604)	(18,031)
Gross profit	6,377	6,842
% margin	25.5%	27.5%
Distribution costs	(1,502)	(1,784)
Administrative expenses	(1,973)	(1,933)
Other operating income	155	19
EBIT	3,057	3,144
% margin	12.2%	12.6%
Net financial result	3,805	637
Earnings before taxes / EBT	6,862	3,781
Income Tax	(653)	(698)
Net profit	6,209	3,083
% margin	24.9%	12.4%

EBITDA		
(in EUR 1'000)	Jan. - Jun. 2021	Jan. - Jun. 2020
Reported EBIT	3,057	3,144
+ PPA Amortization	271	307
EBIT before PPA Amortization	3,328	3,451
+ Depreciation / Amortization charges	1,536	1,369
EBITDA	4,864	4,820
% EBITDA margin	19.5%	19.4%

Consolidated Financials – as if no DCO

30 June 2021 & 31 December 2020

Assets		
(in EUR 1'000)	30 June 2021	31 December 2020
Tangible assets	15,863	16,546
Right-of-use assets	1,249	1,760
Intangible assets	8,046	9,463
Deferred tax assets	212	643
Inventories	5,136	4,909
Trade receivables, net	5,885	4,370
Contract assets	1,857	1,296
Other current assets	1,246	1,645
Cash and cash equivalents	20,040	16,570
Total assets	59,534	57,202

Shareholders' Equity & Liabilities		
(in EUR 1'000)	30 June 2021	31 December 2020
Total equity	48,190	40,562
Borrowings	2,914	2,962
Lease liabilities right-of-use assets	551	686
Retirement benefit obligations	1,266	3,583
Deferred tax liabilities	487	525
Non current provisions & others	103	103
Trade payables	1,676	1,681
Contract liabilities	0	1,296
Other current liabilities	4,329	5,771
Current borrowings	18	33
Total liabilities	11,344	16,640
Total shareholders' equity & liabilities	59,534	57,202

Consolidated Financials

January – June 2021 & 2020

Cash Flow Statement		
(in EUR 1'000)	Jan. - Jun. 2021	Jan. - Jun. 2020
Earnings before taxes	6,862	3,781
Depreciation, amortization & impairment charges	1,807	1,676
Financial income / (expenses), net	(3,545)	38
Change of provisions	(156)	(67)
Other non-cash items, net	30	(795)
Operating results before changes in net working capital	4,998	4,633
Changes in net working capital	(2,292)	(1,389)
Taxes paid	(2,129)	(972)
Interest paid	(89)	(50)
Cash Flow from operating activities	488	2,222
CAPEX	(834)	(2,932)
Sale of assets	4,828	29
Cash Flow from investing activities	3,994	(2,903)
Special distribution	0	(35,129)
Repayments / proceeds regarding finance lease	(183)	(426)
Cash Flow from financing activities	(183)	(35,555)
Net change in cash and cash equivalents	4,299	(36,236)
Cash and cash equivalents at the beginning of the period	16,570	51,476
Effect of exchange rate gains / (losses)	(829)	480
Cash and cash equivalents at the end of the period	20,040	15,720

This presentation contains forward-looking statements based on beliefs of exceet Group SCA management. Such statements reflect current views of exceet Group SCA with respect to future events and results and are subject to risks and uncertainties. Actual results may vary materially from those projected here, due to factors including changes in general economic and business conditions, changes in currency exchange, the introduction of competing products, lack of market acceptance of new products, services or technologies and changes in business strategy.

exceet Group SCA does not intend or assume any obligation to update these forward-looking statements.

Contact

Investor.Relations@exceet.com

exceet Group SCA | 17, rue de Flaxweiler | L-6776 Grevenmacher (Luxembourg)

www.exceet.com