



exceed

## Investor Relation Presentation

August 2015

- **Business Model**

- Selected Applications & Operational Highlights
- Financial Review & Analysis
- Growth Strategy & Group Strengths

# EXCEET AT A GLANCE

exceet is an international technology group specialized in development and production of intelligent, complex and secure electronics

exceet is focussed on the Health, Industry and Security markets

exceet offers solutions for the mega-trends within the electronic markets like Mobile Security, Mobile Transactions, Body Wearable Electronics and Industrial Internet of Things (IoT) Communication

| (in EUR million)    | FY 2013 | FY 2014 | H1 2014 | H1 2015 |
|---------------------|---------|---------|---------|---------|
| Net Sales           | 190.8   | 185.3   | 92.9    | 88.6    |
| EBITDA              | 18.3    | 19.0    | 8.9     | 4.2     |
| EBITDA Margin       | 9.6%    | 10.3%   | 9.6%    | 4.8%    |
| CAPEX <sup>1)</sup> | 11.3    | 5.5     | 2.5     | 3.4     |
| Free Cash Flow      | 6.9     | 6.6     | (1.5)   | (5.4)   |
| Net Financial Debt  | 7.0     | 9.4     | 8.7     | 17.0    |
| FTEs <sup>2)</sup>  | 954     | 969     | 950     | 978     |

1) Net CAPEX including equipment purchased under finance lease agreements

2) Full Time Equivalent

**Design**

**Development**

**Engineering**

**Production**

**Solutions**

**Service**

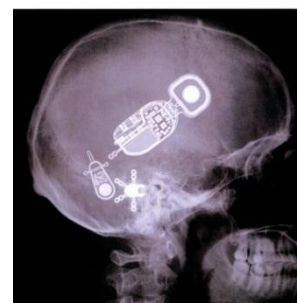
Miniaturization



High Precision



High Quality

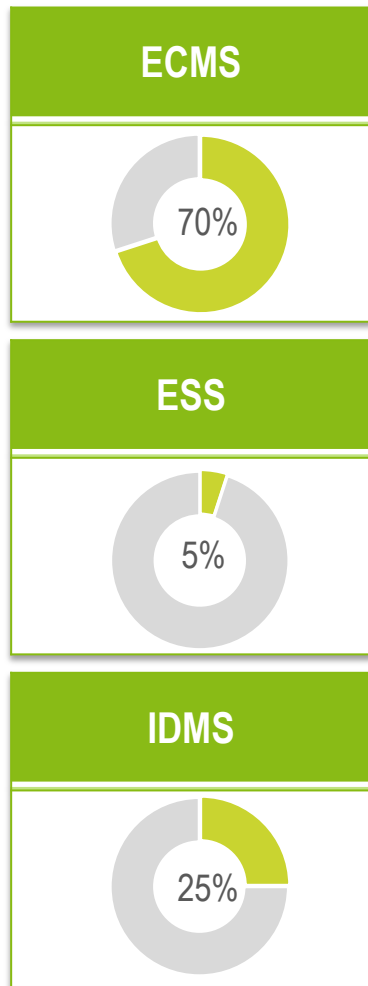


Reliable Security

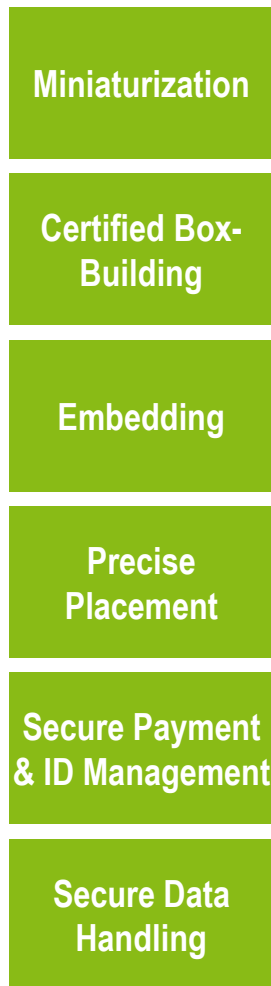


# OUR SEGMENTS

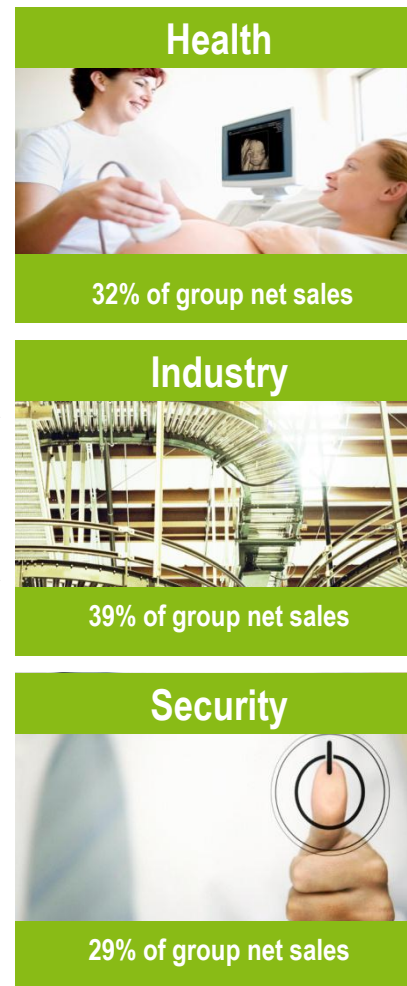
## Reporting Segments\*



## Competences



## End Markets\*



## Applications

- Hearing Aids*
- Diagnostic Devices*
- Wearables*
- Implants*
- Telematic Infrastructure & Applications*
- Electronic Health Cards*
- Machine Control Units*
- Digital Signage Displays*
- Secure Access Solutions*
- Multi Channel Optic Transceiver*
- Banking Cards*
- Loyalty Cards*
- Public Transport Tickets*
- Lift Passes*
- Decoder Cards*
- Key Mgt Solutions*
- ID Cards & Solution*
- Electronic Health Cards*

\*share of twelve month group sales (rolling)

- Business Model
- **Selected Applications & Operational Highlights**
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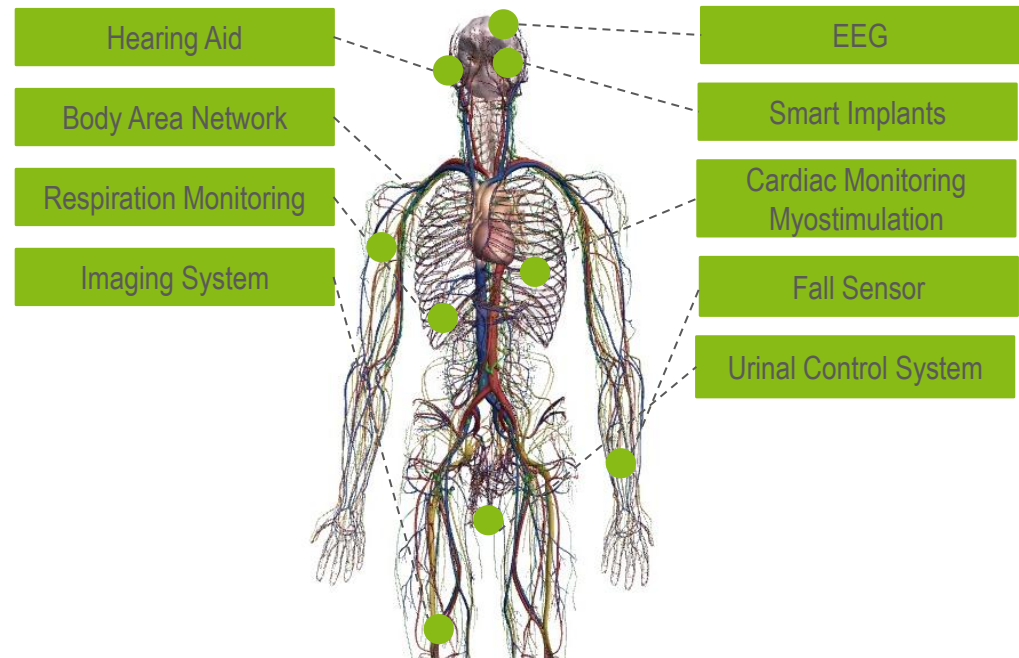
## Strategic focus

- Focus on miniaturized electronics for sophisticated applications in life supporting systems, diagnostic and ambient assisted living
- Focus on highly complex and miniaturized PCBs for implantable or body wearable applications

## Focus markets

- Life supporting systems
- Diagnostic
- Ambient assisted living

## Electronics in sophisticated applications



**Miniaturized turnkey electronics for the medical technology market**



Wearable vital sign device by exceet

Mobile monitoring APP

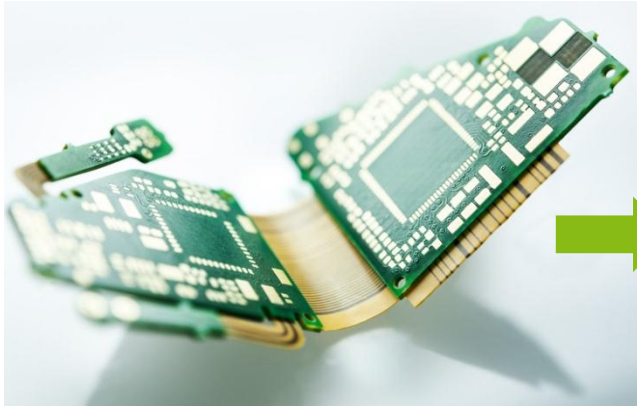
Secure cloud storage

## Highlights

- exceet will manufacture new body monitor including a charging station
- Conduct all quality assurance tests and deliver the devices in ready-to-ship packaging

## Advantages for customers / users

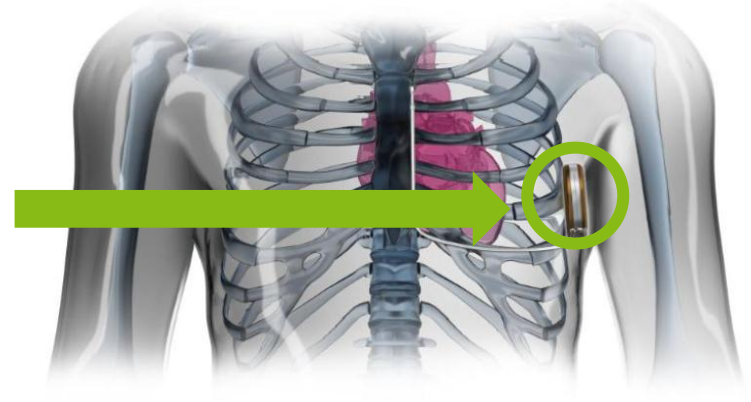
- New product aims to assist patients under medical treatment by continuously transmitting vital sign data
- Continuous monitoring of heart rate, blood oxygenation, body temperature and other important vital parameters



4-Layer Ridgit-Flex Board by exceet



Newest generation of Implantable Cardioverter Defibrillator



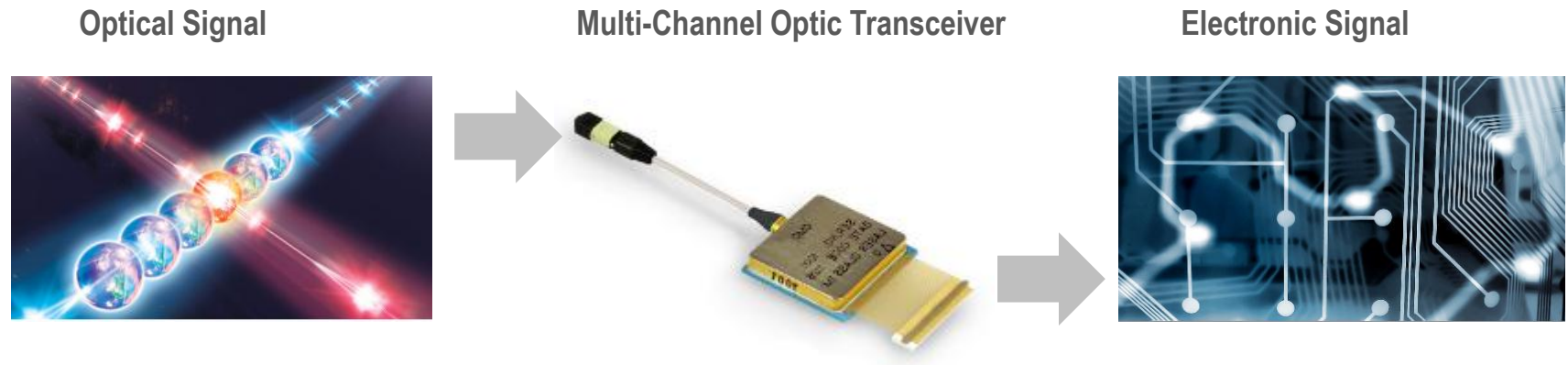
## Description

- exceet provides the PCB for a subcutaneous Implantable Cardioverter Defibrillator
- Expected lifetime: 11+ years
- Size of the device: (29.5 cm<sup>3</sup>) and thin (9.9 mm)

## Advantages for customers / users

- Remote patient management with weight scale, blood pressure sensors and respiratory rate trend
- Simplifies usage through ECG technology for at home monitoring of cardiac rhythms





## Description

- Optical signals are converted to electrical information via integrated detectors and further processed by suitable trans-impedance amplifiers (TIA)
- Flex soldering, precision  $\pm 30\mu\text{m}$
- Placement accuracy of photodiode  $\pm 1\mu\text{m}$
- Dicaps & Chip resistors accuracy of  $\pm 20\mu\text{m}$

## Advantages for customers / users

- Reduction of cost and space in the field of data-communication
- Faster data communication
- Higher volumes of data can be transmitted

# PLASTIC CARDS - FOR ANY KIND OF INDUSTRY

## Loyalty Cards

for retail, banking, tourism

- Innovative loyalty, cash-back & coupon solutions for various partners
- Loyalty card production
  - high flexibility; short lead times
  - eco-friendly solar production
  - high printing quality and packaging facilities
- Related services (e.g. clearing platform connections)



## ID- & Access Cards

for public authorities & transportation

- High secure plastic cards as driver's license & police ID cards
  - Concession to use special printing colors
  - Supplier for public authorities in and outside of Europe
- Access cards for public transport and urban mobility
  - secure smart card technology and payment solutions
  - card production, personalization, lettershop



## EC- & Credit Cards

for banking

- Smart cards according strong security requirements
- VISA / MasterCard certification
- Card production incl. all related services (e.g. personalization, lettershop, etc.)



**exceet Card Group**  
more than 500 Mio. cards / year – cross industry solutions & related services



## Market Requirements

## exceet Offers

### Access-, Personalization- & Payment Solutions

**Consulting****Hardware****Software****Services**

- secure authentication & identification
- data integrity & confidentiality
- encryption (secure key management)
- mobile payment

- PKI solutions (Public-Key-Infrastructures)
- HSMs (Hardware-Security-Modules) – implementation & applications
- Plastic cards
  - smart cards, magnetic stripe, RFID, NFC, barcode
  - personalization, letter shop, packaging
  - Trusted Service Management

### Certifications

**Consulting****Hardware****Software****Services**

- industry specific product certifications
- business process related certifications (compliance)
- certified exceet production processes

- PLM (Product Lifecycle Management)
- industry specific approval processes & certifications, e.g. FDA compliance
- ISO 27001 & ISO 8001 consulting
- numerous exceet certifications, e.g. ISO 9001, ISO 13485, ISO 80079-34, AS EN 9100, ISO 14001, VISA / MasterCard, Trust Center

### Governance, Risk & Compliance (GRC)

**Consulting****Hardware****Software****Services**

- data security
- data protection
- risk management

- preparation of external data protection audits
- implementation of ISMS (Information Security Management Systems)
- risk analysis

Ready for secure industrial Internet of Things (IoT)

- Business Model
- Selected Applications & Operational Highlights
- **Financial Review & Analysis**
- Growth Strategy & Group Strengths

## Net Sales

- Revenues are down 4.6% to EUR 88.6 million
- Organic decline: 11.6%
- FX Impact: 4.5%

## Free Cash Flow

- Free Cash Flow EUR (5.4) million (H1 2014: EUR (1.5) million) driven by:
- Lower Operational Cash Flow
- Capex of EUR 3.4 million
- Tax Payments of EUR 3.4 million
- Lower Working Capital Movement by EUR 1.3 million

## EBITDA

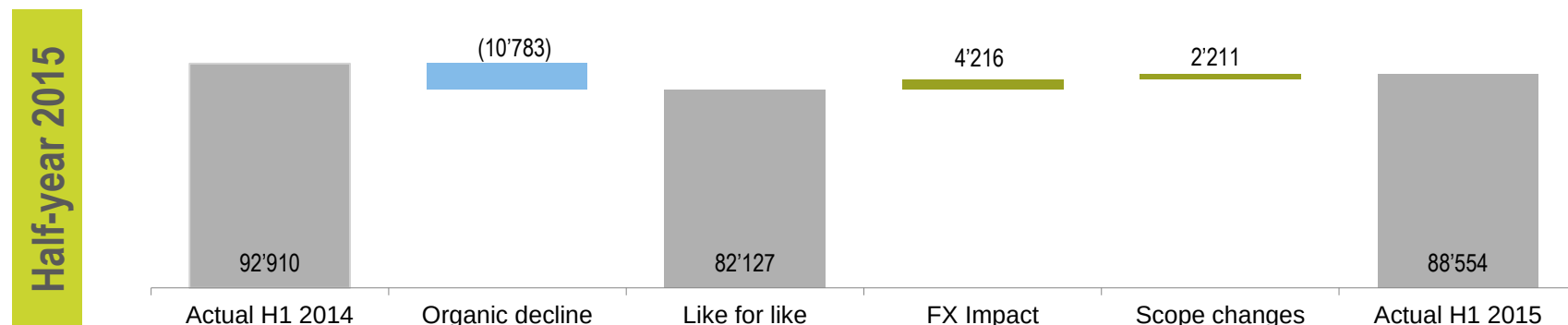
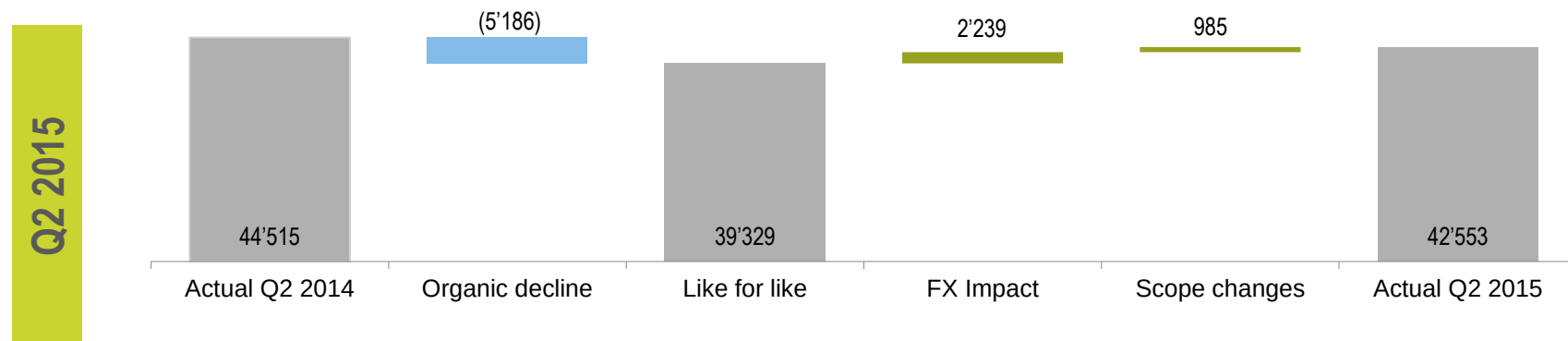
- H1 2015 EBITDA down 52.8% to EUR 4.2 million
- 4.8% EBITDA Margin (H1 2014: 9.6%)
- No material non-recurring items in both periods

## Net Debt

- Net Debt of EUR 17.0 million with cash position of EUR 26.7 million

# NET SALES

(in EUR 1'000)



FX rate EUR/CHF: Actual H1 2015: 1.0567 / Actual H1 2014: 1.2215

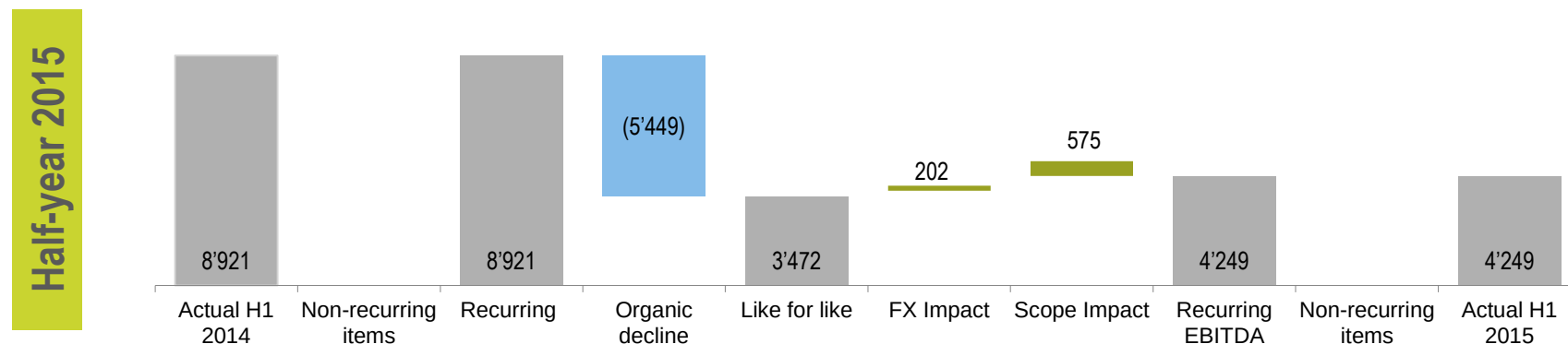
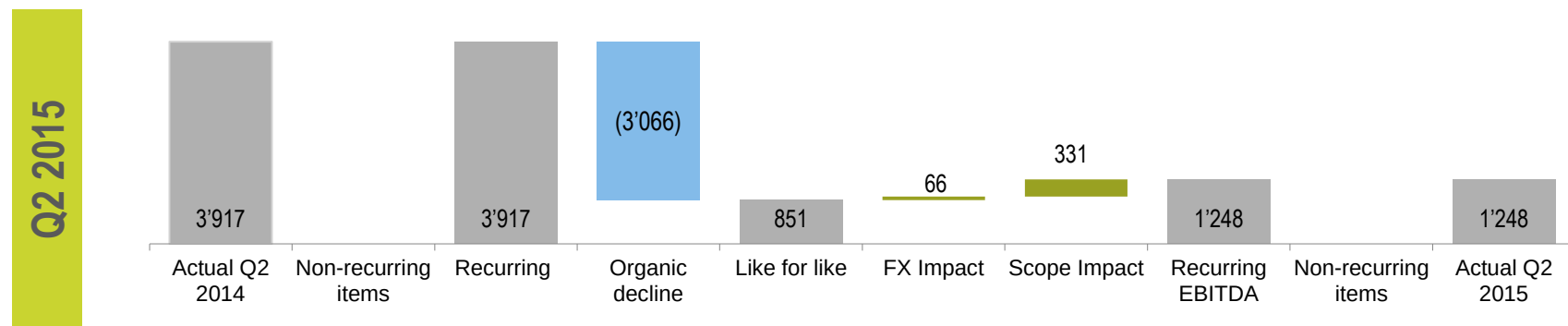
FX rate EUR/USD: Actual H1 2015: 1.1158 / Actual H1 2014: 1.3703

FX rate EUR/CHF: Actual Q2 2015: 1.0410 / Actual Q2 2014: 1.2192

FX rate EUR/USD: Actual Q2 2015: 1.1053 / Actual Q2 2014: 1.3711

# EBITDA

(in EUR 1'000)



FX rate EUR/CHF: Actual H1 2015: 1.0567 / Actual H1 2014: 1.2215

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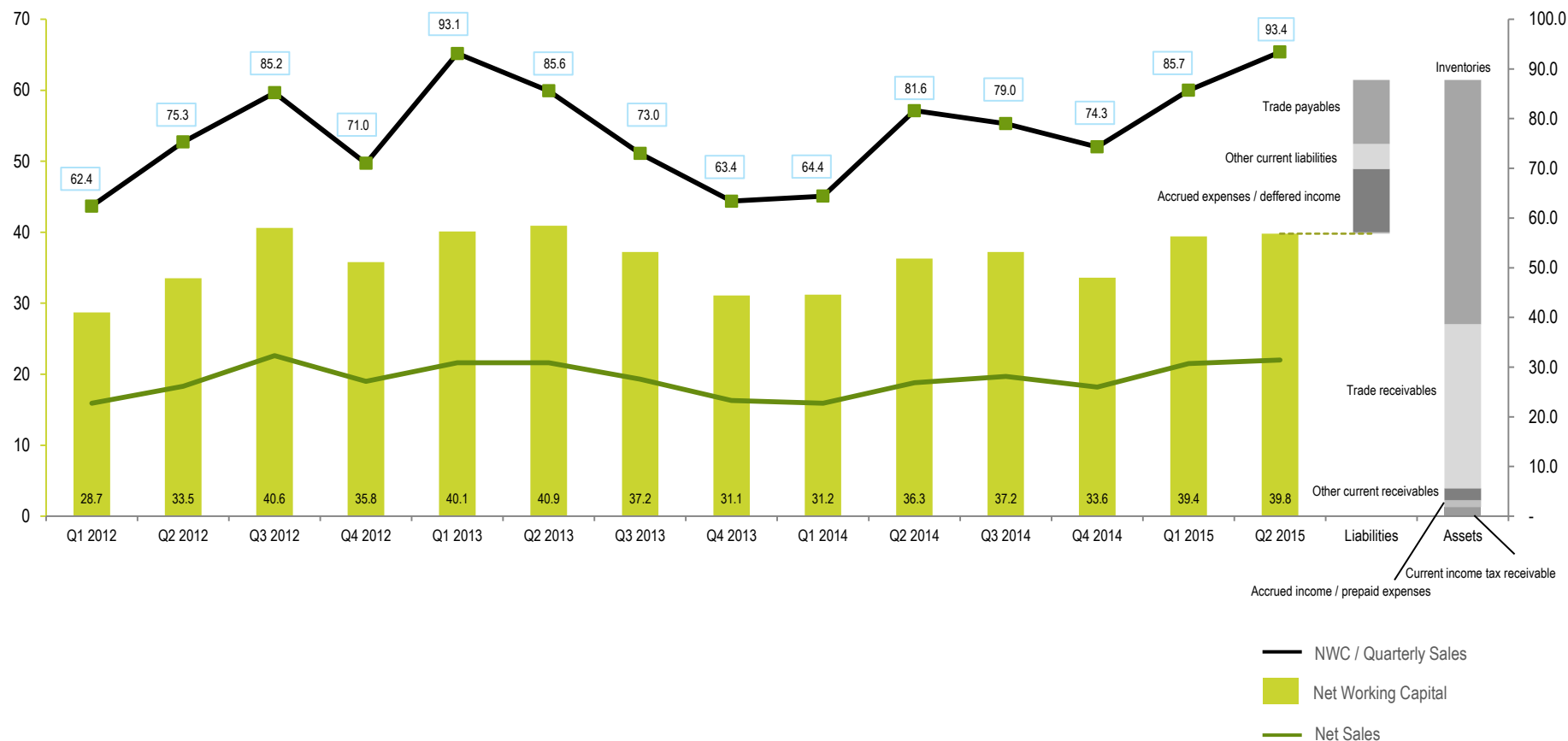
FX rate EUR/CHF: Actual Q2 2015: 1.0410 / Actual Q2 2014: 1.2192

FX rate EUR/USD: Actual Q2 2015: 1.1053 / Actual Q2 2014: 1.3711



# NET WORKING CAPITAL

(in EUR million)

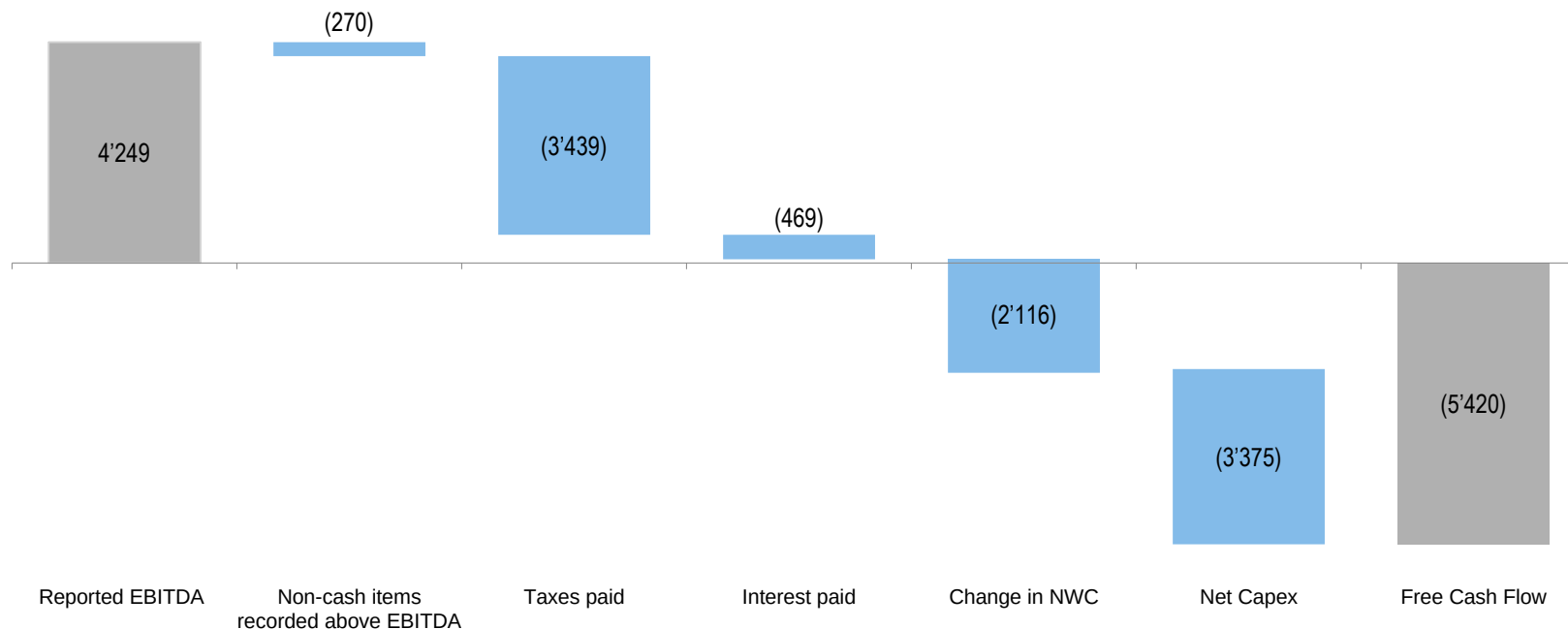


■ Net Working Capital of 93.4% of sales in Q2 2015, up from 81.6% in Q2 2014

■ In comparison to 31 December 2014 substantial impact out of stronger CHF: EUR +2.7 million (Q2 2015: EUR +0.1 million)

# FROM EBITDA TO FREE CASH FLOW

(in EUR 1'000)



■ Free Cash Flow in H1 2015 EUR (5.4) million versus EUR (1.5) million in H1 2014

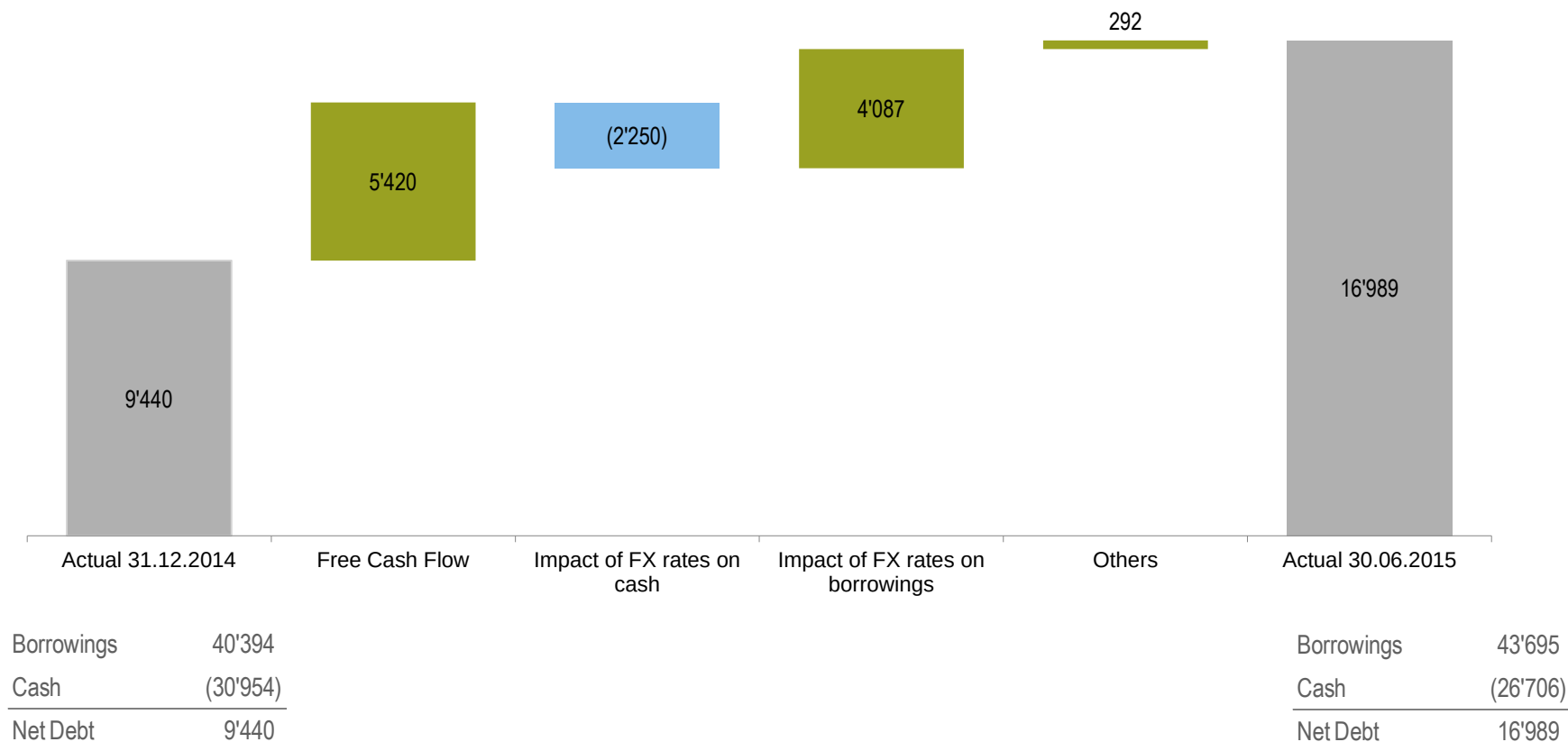
■ Main Free Cash Flow Drivers are:

- Lower EBITDA Performance in H1 2015 of EUR 4.2 million versus EUR 8.9 million in H1 2014
- Increase of Net Capital Expenditure<sup>1)</sup> (from EUR 2.5 million in H1 2014 to EUR 3.4 million in H1 2015)
- Decreased outflows from Net Working Capital movements EUR 3.4 million in H1 2014 versus EUR 2.1 million in H1 2015
- Higher tax payments in H1 2015 of EUR 3.4 million versus EUR 3.1 million in H1 2014

<sup>1)</sup> Capital expenditure includes equipment purchased under finance lease agreements and capitalized costs

# NET DEBT

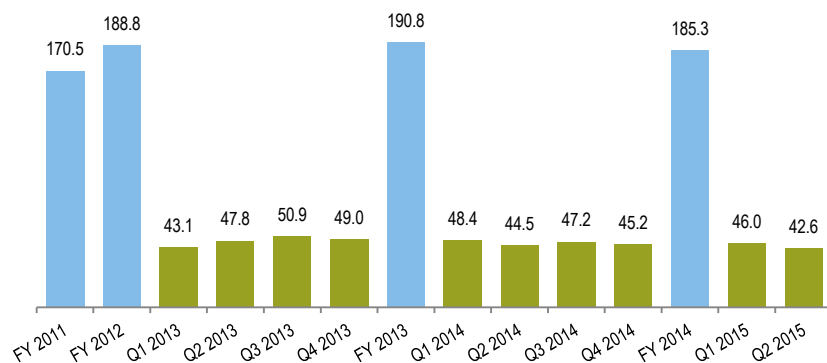
(in EUR 1'000)



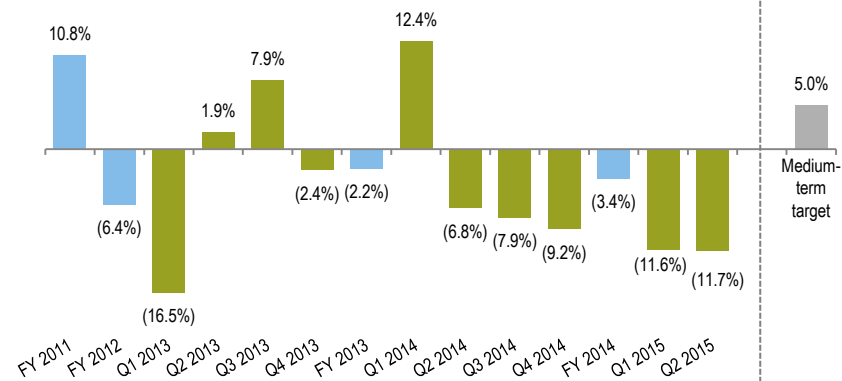
■ Net Debt increase in H1 2015 by EUR 7.5 million.

# ACTUALS & MEDIUM-TERM TARGETS

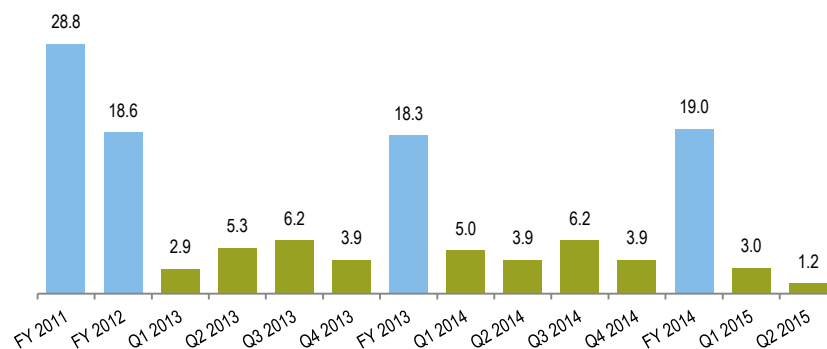
## Net Sales (EUR million)



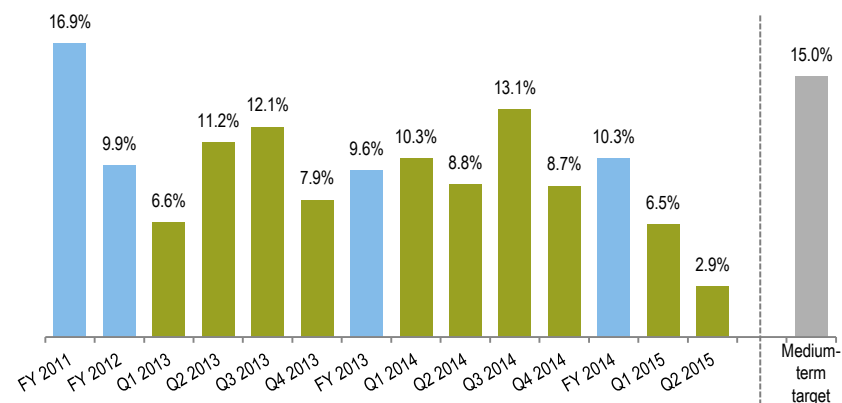
## Organic Growth Rate (%)



## Recurring EBITDA (EUR million)<sup>1)</sup>



## Recurring EBITDA Margin (%)<sup>1)</sup>



<sup>1)</sup> FY 2012 number reflect IAS 19 restatement

- Business Model
- Selected Applications & Operational Highlights
- Financial Review & Analysis
- **Growth Strategy & Group Strengths**

- Exploit fragmented market structure
- Enhance value chain coverage

- Leverage customer relationships

- Expansion of technological capabilities  
e.g. Ultra HDI

- Extend customer base through new healthcare applications  
e.g. medical implants

- Identified regions include  
e.g. Scandinavia, the USA and the United Kingdom

- Leverage ECMS and IDMS know-how to further grow ESS division, e.g. via industrial IoT solutions
- Streamline existing ESS portfolio



# GROUP STRENGTHS

## Miniaturization

Strong skills in development & manufacturing of miniaturized electronic components, modules & systems

## Health

Specialist with many years of experience in development and manufacturing of complete medical devices and experienced Partner for FDA approvals & certifications

## Box-building

Full service outsourcing partner for the development and manufacturing of complete devices

## Embedding

Development, engineering and manufacturing of complex embedded PC-solutions

## Opto-electronics

Leading development, manufacturing and testing partner in one of the fastest growing technology markets

## Secure Solutions

exceet provides a common key infrastructure to secure networks of machines, objects, people and processes

## Manufacturing in Europe

Secure assembly & production: flexible production suited for short-runs and low/high volumes as well as the highest safety requirements



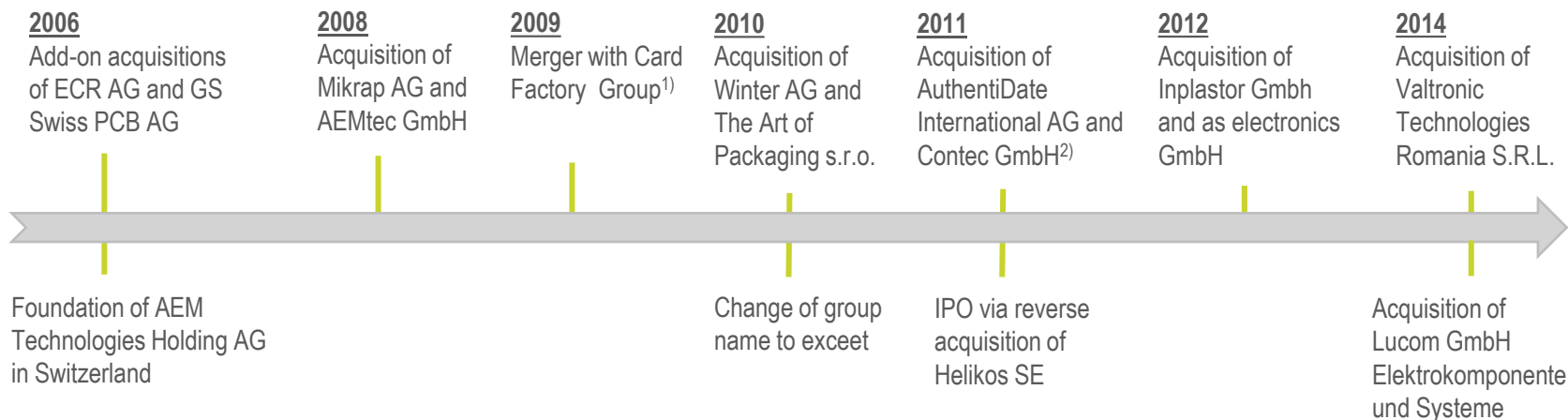
exceed is exciting



# Annex

# HISTORY OF EXCEET

## exceet's history



## Foundation dates

|                                                                                     |      |                                                                                     |      |                                                                                       |      |                                                                                       |                    |
|-------------------------------------------------------------------------------------|------|-------------------------------------------------------------------------------------|------|---------------------------------------------------------------------------------------|------|---------------------------------------------------------------------------------------|--------------------|
|    | 1924 |    | 1981 |    | 1989 |    | 2000 <sup>3)</sup> |
|  | 1957 |    |      |    | 1989 |    | 2000               |
|  | 1978 |  | 1985 |  | 1991 |  | 2008               |
|                                                                                     |      |  | 1986 |  | 1994 |  | 2008               |

1) Including NovaCard GmbH, idVation GmbH, PPC Card Systems GmbH/B.V., VisionCard GmbH

2) Closing occurred in April/May 2011

3) Infineon spin-off

Since January 2013 rebranding exceet Card Austria GmbH (former VisionCard); exceet Card AG (former Winter); exceet CZ s.r.o. (former the Art of Packaging); exceet Card Nederland B.V. (former PPC B.V. NL); exceet Card Group AG (former CardFactory); exceet Secure Solutions AG (former AuthentiDate International AG); Merger of PPC and NovaCard into exceet Card AG

# TOP CUSTOMERS

## Top 10 Customer = 39% of total Sales

| Customer     | Revenue in EUR million |
|--------------|------------------------|
| Health       | 17.9                   |
| Industry     | 14.0                   |
| Health       | 7.9                    |
| Health       | 7.4                    |
| Security     | 6.7                    |
| Health       | 4.0                    |
| Health       | 3.8                    |
| Security     | 3.7                    |
| Industry     | 3.4                    |
| Security     | 3.1                    |
| <b>Total</b> | <b>71.9</b>            |

## Selected References

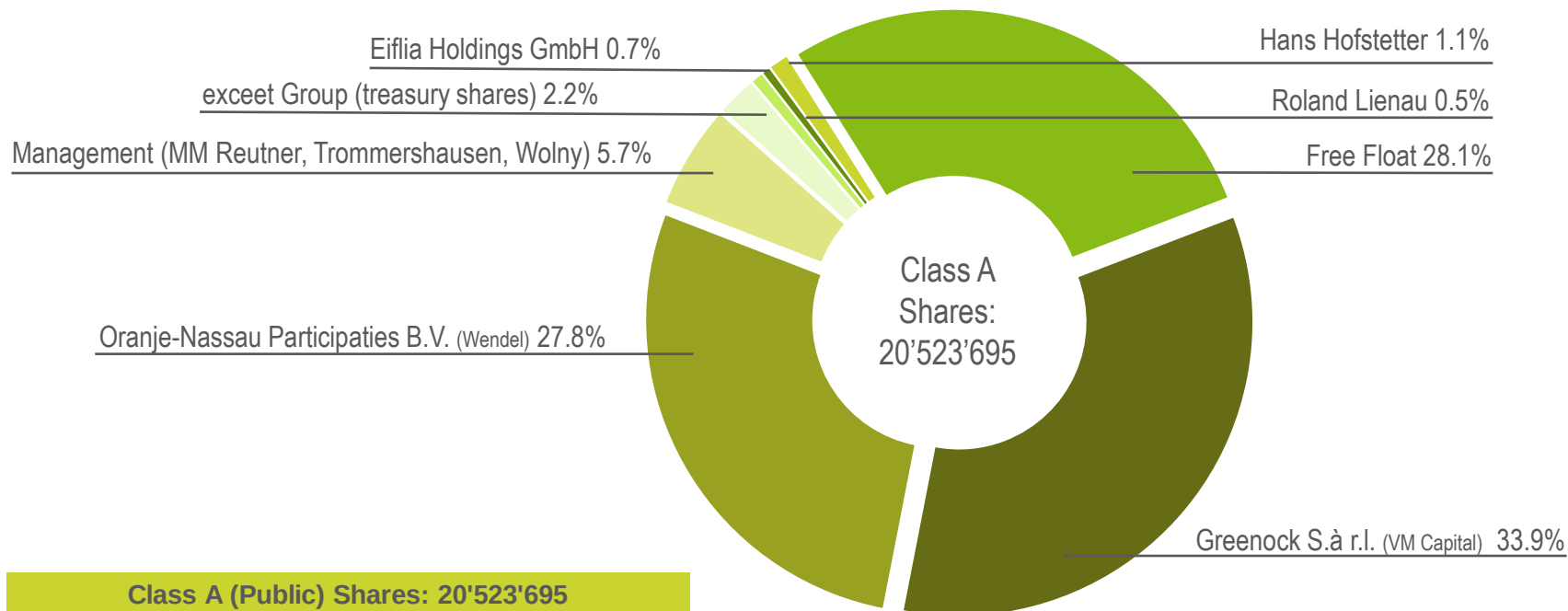
|                  |                   |
|------------------|-------------------|
| BERTELSMANN      | TRANS LINK        |
| BARCLAYCARD      | PHILIPS           |
| CERN             | PHONAK            |
| COCHLEAR         | POSTBANK          |
| DELPHI           | RED BULL          |
| DINERS CLUB      | RITTAL            |
| DORNIER          | ROCHE DIAGNOSTICS |
| DOUGLAS          | SANDOZ            |
| DSV GRUPPE       | SANTANDER BANK    |
| FERAG            | SCHAEFFLER        |
| FRANCE TELECOM   | SIEMENS           |
| GANTNER          | SKIDATA           |
| GE               | SKY               |
| GN RESOUND       | SONY              |
| LBBW             | SWAROVSKI         |
| LONDON TRANSPORT | T SYSTEMS         |
| LUFTHANSA        | TEXACO            |
| MEGITT           |                   |

Status: December 2014

# PRODUCTION & ENGINEERING SITES



# OWNERSHIP – CLASS A SHARES



## Class A (Public) Shares: 20'523'695

|                                                |              |
|------------------------------------------------|--------------|
| Greenock S.à r.l. (Vorndran Mannheims Capital) | 33.9%        |
| Oranje-Nassau Participaties B.V. (Wendel)      | 27.8%        |
| Management (MM Reutner, Trommershausen, Wolny) | 5.7%         |
| exceet Group (treasury shares)                 | 2.2%         |
| Hans Hofstetter                                | 1.1%         |
| Eiflia Holdings GmbH                           | 0.7%         |
| Roland Lienau                                  | 0.5%         |
| <b>Total major shareholders</b>                | <b>71.9%</b> |
| <b>Free Float</b>                              | <b>28.1%</b> |

# OWNERSHIP - CLASS B AND C SHARES

## Class B (Founding) Shares

5.21 million shares

|                                           |        |
|-------------------------------------------|--------|
| Oranje-Nassau Participaties B.V. (Wendel) | 89.00% |
| Prof. Hermann Simon                       | 5.50%  |
| Roland Lienau                             | 5.50%  |

|                                               |                |
|-----------------------------------------------|----------------|
| <b>Total B Shares (founding shareholders)</b> | <b>100.00%</b> |
|-----------------------------------------------|----------------|

## Class C (Earn-Out) Shares

9.0 million shares

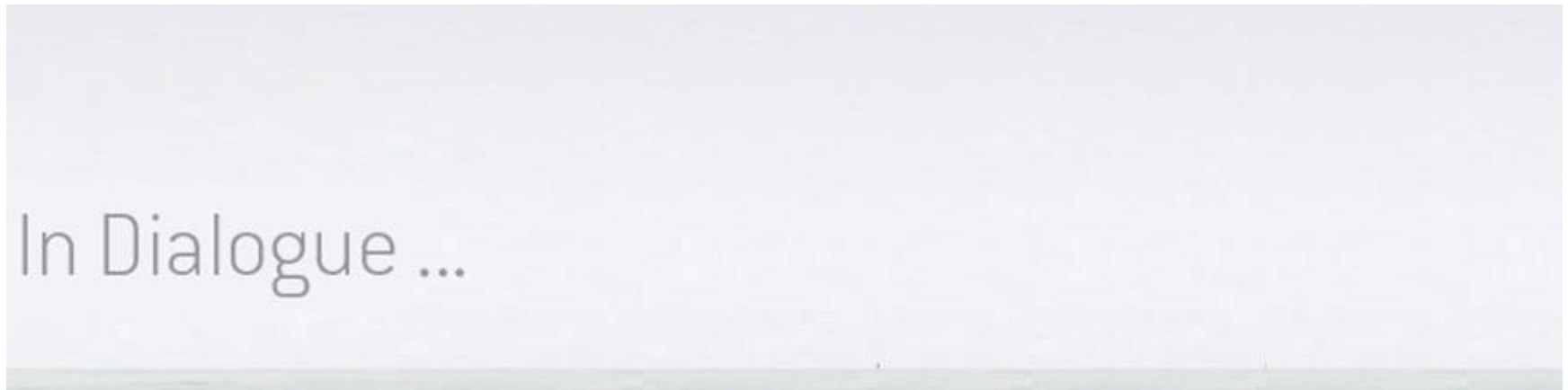
|                                                |        |
|------------------------------------------------|--------|
| Greenock S.à r.l. (Vorndran Mannheims Capital) | 87.30% |
| Ulrich Reutner                                 | 6.05%  |
| Robert Wolny                                   | 6.05%  |
| Jan Trommershausen                             | 0.60%  |

|                                               |                |
|-----------------------------------------------|----------------|
| <b>Total C shares (earn-out shareholders)</b> | <b>100.00%</b> |
|-----------------------------------------------|----------------|

## Summary of issuable public shares

| (share strike price & number of shares)                                                                                          | <u>Actual</u>     | <u>EUR 12</u>     | <u>EUR 13</u>     | <u>EUR 14</u>     | <u>EUR 15</u>     | <u>EUR 16</u>     |
|----------------------------------------------------------------------------------------------------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| <b>Class A (Public) Shares<sup>1)</sup></b>                                                                                      | 20'523'695        |                   |                   |                   |                   |                   |
| <b>Class B (Founding) Shares</b><br>Class B2: converts at EUR 14<br>Class B3: converts at EUR 16<br>Class B4: converts at EUR 12 |                   | 1'000'000         |                   | 2'105'263         |                   | 2'105'263         |
| <b>Class C (Earn-Out) Shares</b><br>Class C1: converts at EUR 12<br>Class C2: converts at EUR 13<br>Class C3: converts at EUR 15 |                   | 3'000'000         | 3'000'000         |                   | 3'000'000         |                   |
| <b>Total public shares</b>                                                                                                       | <b>20'523'695</b> |                   |                   |                   |                   |                   |
| <b>Total potential public shares</b>                                                                                             |                   | <b>24'523'695</b> | <b>27'523'695</b> | <b>29'628'958</b> | <b>32'628'958</b> | <b>34'734'221</b> |

1) including treasury shares



**Ulrich Reutner**  
*Chief Executive Officer*

**Wolf-Günter Freese**  
*Chief Financial Officer*

**Robert Wolny**  
*Chief Operating Officer IDMS*

**Jan Trommershausen**  
*Chief Operating Officer ECMS*

# CONSOLIDATED FINANCIALS

## January – June 2014 & 2015

| Income Statement                   |                  |                  |
|------------------------------------|------------------|------------------|
| (in EUR 1'000)                     | Jan. - Jun. 2015 | Jan. - Jun. 2014 |
| <b>Revenue</b>                     | <b>88'554</b>    | <b>92'910</b>    |
| Cost of sales                      | (76'081)         | (76'115)         |
| <b>Gross profit</b>                | <b>12'473</b>    | <b>16'795</b>    |
| % margin                           | 14.1%            | 18.1%            |
| Distribution costs                 | (6'961)          | (6'625)          |
| Administrative expenses            | (7'025)          | (6'994)          |
| Other operating income             | 502              | 768              |
| <b>EBIT</b>                        | <b>(1'011)</b>   | <b>3'944</b>     |
| % margin                           | (1.1%)           | 4.2%             |
| Net financial result               | — (4'420)        | (1'588)          |
| <b>Earnings before taxes / EBT</b> | <b>(5'431)</b>   | <b>2'356</b>     |
| Income Tax                         | 106              | (1'163)          |
| <b>Net profit</b>                  | <b>(5'325)</b>   | <b>1'193</b>     |
| % margin                           | (6.0%)           | 1.3%             |

| Recurring EBITDA                                      |                  |                  |
|-------------------------------------------------------|------------------|------------------|
| (in EUR 1'000)                                        | Jan. - Jun. 2015 | Jan. - Jun. 2014 |
| <b>Reported EBIT</b>                                  | <b>(1'011)</b>   | <b>3'944</b>     |
| + Depreciation / Amortization<br>& Impairment charges | 3'796            | 3'551            |
| + PPA Amortization                                    | 1'464            | 1'426            |
| + Non recurring items                                 | 0                | 0                |
| <b>Recurring EBITDA</b>                               | <b>4'249</b>     | <b>8'921</b>     |
| % recurring EBITDA margin                             | 4.8%             | 9.6%             |



# CONSOLIDATED FINANCIALS

31 December 2014 / 30 June 2015

| Assets                        |                |                  |
|-------------------------------|----------------|------------------|
| (in EUR 1'000)                | 30 June 2015   | 31 December 2014 |
| Tangible assets               | 36'216         | 34'246           |
| Intangible assets             | 63'429         | 61'063           |
| Deferred tax assets           | 1'730          | 1'335            |
| Other non current assets      | 212            | 213              |
| Inventories                   | 34'391         | 31'593           |
| Trade receivables, net        | 23'116         | 21'091           |
| Other current assets          | 2'988          | 2'189            |
| Current income tax receivable | 939            | 224              |
| Cash and cash equivalents     | 26'706         | 30'954           |
| <b>Total assets</b>           | <b>189'727</b> | <b>182'908</b>   |

| Shareholders' Equity & Liabilities                  |                |                  |
|-----------------------------------------------------|----------------|------------------|
| (in EUR 1'000)                                      | 30 June 2015   | 31 December 2014 |
| <b>Total equity</b>                                 | <b>102'584</b> | <b>101'016</b>   |
| Borrowings                                          | 39'292         | 35'670           |
| Retirement benefit obligations                      | 11'599         | 8'523            |
| Deferred tax liabilities                            | 6'210          | 6'745            |
| Non current provisions & others                     | 2'787          | 3'185            |
| Trade payables                                      | 8'990          | 9'994            |
| Other current liabilities                           | 12'660         | 11'469           |
| Current borrowings                                  | 4'403          | 4'724            |
| Current provisions & others                         | 1'202          | 1'582            |
| <b>Total liabilities</b>                            | <b>87'143</b>  | <b>81'892</b>    |
| <b>Total shareholders' equity &amp; liabilities</b> | <b>189'727</b> | <b>182'908</b>   |

# CONSOLIDATED FINANCIALS

## January – June 2014 & 2015

| Cash Flow Statement                                            |                  |                  |
|----------------------------------------------------------------|------------------|------------------|
| (in EUR '000)                                                  | Jan. - Jun. 2015 | Jan. - Jun. 2014 |
| Earnings before taxes                                          | (5'431)          | 2'356            |
| Depreciation, amortization & impairment charges                | 5'260            | 4'977            |
| Interest income / (expenses), net                              | 525              | 591              |
| Change in fair value in financial instruments                  | (405)            | 782              |
| Change of provisions                                           | 54               | (87)             |
| Other non-cash items, net                                      | 3'976            | (523)            |
| <b>Operating results before changes in net working capital</b> | <b>3'979</b>     | <b>8'096</b>     |
| Changes in net working capital                                 | (2'116)          | (3'403)          |
| Taxes paid                                                     | (3'439)          | (3'126)          |
| Interest paid                                                  | (469)            | (501)            |
| <b>Cash Flow from operating activities</b>                     | <b>(2'045)</b>   | <b>1'066</b>     |
| Acquisition of subsidiaries, net of cash acquired              | 0                | 69               |
| CAPEX                                                          | (2'827)          | (2'443)          |
| Sale of assets                                                 | 446              | 272              |
| <b>Cash Flow from investing activities</b>                     | <b>(2'381)</b>   | <b>(2'102)</b>   |
| Repayments / proceeds of borrowings                            | (741)            | 604              |
| Repayments / proceeds regarding finance lease                  | (1'331)          | (1'215)          |
| <b>Cash Flow from financing activities</b>                     | <b>(2'072)</b>   | <b>(611)</b>     |
| <b>Net change in cash and cash equivalents</b>                 | <b>(6'498)</b>   | <b>(1'647)</b>   |
| Cash and cash equivalents at the beginning of the period       | 30'954           | 31'170           |
| Effect of exchange rate gains / (losses)                       | 2'250            | 153              |
| <b>Cash and cash equivalents at the end of the period</b>      | <b>26'706</b>    | <b>29'676</b>    |

# CONSOLIDATED FINANCIALS

January – June 2014 & 2015

## Segment Information

| (in EUR '000)                        | ECMS           |                 | IDMS            |                 | ESS              |                  | Corporate & Others |         | Eliminations |       | Group Consolidation |               |
|--------------------------------------|----------------|-----------------|-----------------|-----------------|------------------|------------------|--------------------|---------|--------------|-------|---------------------|---------------|
|                                      | Jan. - Jun.    |                 | Jan. - Jun.     |                 | Jan. - Jun.      |                  | Jan. - Jun.        |         | Jan. - Jun.  |       | Jan. - Jun.         |               |
|                                      | 2015           | 2014            | 2015            | 2014            | 2015             | 2014             | 2015               | 2014    | 2015         | 2014  | 2015                | 2014          |
| Net Sales                            | 64'507         | 67'045          | 19'474          | 22'151          | 4'626            | 3'872            | 150                | 145     | (203)        | (303) | 88'554              | 92'910        |
| EBITDA<br><i>In % of Net Sales</i>   | 7'155<br>11.1% | 10'946<br>16.3% | 661<br>3.4%     | 807<br>3.6%     | (374)<br>(8.1%)  | (449)<br>(11.6%) | (3'193)            | (2'383) |              |       | 4'249<br>4.8%       | 8'921<br>9.6% |
| EBIT<br><i>In % of Net Sales</i>     | 3'371<br>5.2%  | 7'462<br>11.1%  | (462)<br>(2.4%) | (507)<br>(2.3%) | (632)<br>(13.7%) | (554)<br>(14.3%) | (3'288)            | (2'457) |              |       | (1'011)<br>(1.1%)   | 3'944<br>4.2% |
| CAPEX<br>tangible assets             | 2'272          | 1'471           | 1'268           | 1'036           | 113              | 29               | 32                 | 9       |              |       | 3'685               | 2'545         |
| CAPEX<br>intangible assets           | 115            | 138             | 9               | 87              | 7                | 48               | 5                  | 0       |              |       | 136                 | 273           |
| Depreciation<br>of tangible assets   | (2'388)        | (2'051)         | (927)           | (1'058)         | (38)             | (30)             | (23)               | (20)    |              |       | (3'376)             | (3'159)       |
| Amortization<br>of intangible assets | (1'396)        | (1'433)         | (196)           | (256)           | (220)            | (75)             | (72)               | (54)    |              |       | (1'884)             | (1'818)       |

This presentation contains forward-looking statements based on beliefs of exceet Group SE management. Such statements reflect current views of exceet Group SE with respect to future events and results and are subject to risks and uncertainties. Actual results may vary materially from those projected here, due to factors including changes in general economic and business conditions, changes in currency exchange, the introduction of competing products, lack of market acceptance of new products, services or technologies and changes in business strategy.

exceet Group SE does not intend or assume any obligation to update these forward-looking statements.

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